

Unit-I-Introduction to Purchase Management, Material Resource Planning & Purchase Quality

1. Explain the functions and objectives of Purchase Management of any manufacturing organisation. (2016)
2. Describe the process of constructing a Material Requirement Plan (M. R .P.) and discuss its benefits and limitations. (2016)
3. Discuss how an efficient purchase management can contribute to the success of a manufacturing firm? (2015)
4. Explain the process of making a Material Requirement Plan and discuss its use in effective and efficient Materials Management. (2015)
5. What are the objectives of Purchase Management? Discuss how an excellent purchase management can contribute to firm's success. (2014)
6. Explain the process of making a Material Management Plan and discuss its use in effective and efficient Material Management. (2014)
7. Explain the concept of quality in Purchase Management (2014)
8. Discuss Purchase Management and write its objectives. (2013)
9. Define Material Resource Planning and write importance of good material resource planning. (2013)
10. What are the characteristics features of Purchase management? What is its importance for the business? (2012)
11. Write a descriptive note on determination & description of Purchase Quality. (2012)

Unit-II-Process Capability, Public Purchasing & Contract Management

1. What do you understand by purchase research? How does purchase research helps in taking better procurement decisions? (2016)
2. Discuss the process of negotiations and the skills requirement to conclude a satisfactory negotiation. (2016)
3. What is process capability? List out various methods of vendor rating and describe one of them in detail. (2016)
4. As a Purchase Manager, how will you establish and operate a Vendor Rating System for your fir producing Desktop Computers? (2015)
5. (a)Explain the Role of D.G.S. & D in public purchasing. (2015)
(b)What is a Contract? Explain its salient features. (2015)
6. Write short notes on any Two of the following: (2015)
i.The "Right Price"
ii.The Purchase Manager as a Negotiator
iii.Location Address in Stores(**Unit III**)
7. Discuss the salient features of Contract Act and its relevance to Purchase Management. (2014)
8. Write short notes on Any two: (2014)
i.Vendor Rating
ii.Public Purchasing
iii.Material handling & Warehouses(**Unit III**)
9. Explain Vendor rating development and write need & goods of Vendor Rating. (2013)
10. Describe the objectives & techniques of Negotiation. (2013)
11. What do you mean by Public Purchase System? Explain its process. (2013)
12. What is meant by Process Capability? Explain the process of Price Determination. (2012)
13. What are the important dimensions of Contract Management with respect to efficient Purchase Management? (2012)

Unit-III-Warehousing Management

1. Discuss the process of selecting the location and deciding the layout for the receipt and issue store of a firm producing wooden furniture. (2016)
2. Write short notes on: (2016)
a. Methods of material specifications.
b. Material handling.
3. a. Discuss in detail the Roles of Receipt and Issue Stores. (2015)
b. What is Codification in context of Stores Management? Explain using an example.
4. a. Discuss the principles of designing the Material Handling Systems for stores. List some common material handling equipment suitable for a Medium sized industry. (2015)
b.How do Purchase Manager contribute to the firm's profitability by managing the inbound transportation efficiently and effectively?
5. Clearly explain the methods and benefits of classifying and codifying Material to be stored in a Warehouse. (2014)
6. How can a Purchase Manager contribute to a firm's success by effectively managing its Transport & Traffic?(2014)
7. Explain the various governing criteria in the location of warehousing stores. (2013)
8. Write short notes on: (2013)
a. Objectives of Traffic Management
b.Significance of Transportation Management
9. Explain the key activities involved in Warehousing Management. (2012)
10. Describe the steps involved in classification of Material. What is the significance of these activities? (2012)
11. Define Material Handling. What are the various equipments used in Material Handling? How material Handling can affect cost of end product? (2012)