

ARYAN COLLEGE
5 YEAR SCANNER BBA I Organisation Behaviour

UNIT –I-Individual Behaviour :An Overview

1. Explain why different people behave differently? (2017)
2. Discuss different types of Personality. (2017)
3. Enumerate Maslow's Theory of Motivation. (2017)
4. Discuss factors affecting individual behaviour. (2016)
5. Explain the factors affecting perception. (2016)
6. Explain the concept of "Personality". Explain the trait theory of personality. (2015)
7. Define "Perception". Discuss the process of perception. (2015)
8. Explain the Maslow's Theory of Need Hierarchy. (2015)
9. "Human Behaviour is goal-directed". Discuss. Explain Leavitt's Human Behaviour model in this reference (2014)
10. Discuss the relationship between Attitudes and Behaviour (2014)
11. Define "Motivation". Describe need and importance of motivation. (2014)
12. Define perception and describe basic perceptual processes. (2012)
13. Explain McGregor's Theory of X and Y and also differentiate in both theories. (2012)
14. Discuss the relationship between Attitude and Behaviour. (2011)
15. What is the Herzberg's two factors Hygiene theory? How it is differ from Maslow's need Hierarchy theory? (2011)

UNIT –II-Group Behaviour, Communication and Leadership

1. Describe different types of Leadership. (2017)
2. Discuss process of communication. (2017)
3. Discuss foundation of group behaviour (2016)
2. Explain communication process. (2016)
3. Discuss style of leadership. (2016)
4. What is "Group Dynamics"? Explain the classification of groups. (2015)
5. "Leaders are born, not made". Comment. (2015)
6. "Communication is the process by which all human interaction takes place". Elaborate and describe the characteristics of communication. (2014)
7. Explain the rational-economic man model of decision making. (2014)
8. What is communication? Discuss essentials of effective communication. (2012)
9. "Administration is primarily a decision-making process". Explain this statement and discuss the importance of decision-making in the performance of managerial functions. (2012)
10. What do you understand by "Leadership"? Clarify the different theories of Leadership. (2012)
11. Explain the classification of groups. How communication is done in a group? (2011)
12. "A good leader may not necessarily be a good manager, but an effective manager should possess several qualities of a good leader". Discuss this statement. (2011)

UNIT –III-Conflict Management,Organisational Design,Culture,Change

1. Explain different techniques of Conflict Management. (2017)
2. Explain Organizational Culture & Change. (2017)
3. What is Conflict Management? (2016)
4. Explain organisational culture and change. (2016)
5. Define "Conflict". Describe its causes and effects. (2015)
6. Write Short notes on the followings: (2015)
 - a. Organisation design
 - b. Organisation culture
7. Define "Conflict", Describe its causes and effects. (2014)
8. What is meant by organizational culture? State its kinds. How does it develop? (2014)
9. What do you mean by organizational change? Discuss its nature and recent trends. (2012)
10. What do you mean by organizational design? Describe the factors determining organization design. (2012)
11. Explain the organization culture. Discuss its characteristics and role. (2011)
12. What is the concept of management of change? What are the factors inducing the change? (2011)
13. Highlights the causes of conflict and point out the techniques of conflict resolution. (2011)