

Aryan College

Management and Accounting

Unit I:

- | | |
|--|-----------|
| 1. What is break even analysis? | 2017 |
| 2. What is participative style of leadership? | 2017 |
| 3. Explain the term self actualization. | 2017 |
| 4. What is the managerial function of entrepreneurship? | 2017 |
| 5. List the Fayol's Principles of Management | 2017 |
| 6. What is principle of Exception | 2017 |
| 7. State Maslow Need Hierarchy | 2017 |
| 8. Management process has no sequence but involves a logical flow of activities ; Explain and discuss some other characteristics of management process approach. | 2017 |
| 9. Accounting concept and conventions are even relevant today". Discuss the statement and the various concepts and conventions giving suitable examples. | 2017 |
| 10. What is hardware/software. | 2016 |
| 11. Explain difference between hardcopy and softcopy | 2016 |
| 12. What do you mean by internet? | 2016 |
| 13. Differentiate between Plotter and pointer | 2016 |
| 14. What do you mean by logic gates? Explain with examples. | 2016 |
| 15. What is computer virus? How you can remove virus from computer? | 2016 |
| 16. Draw a block diagram of a computer system. Explain with function of various units of computer | 2016 |
| 17. What is E-mail? How one can send and receive mail? Write down steps with example | 2016 |
| 18. What do you mean conceptual skills of a manager? | 2015 |
| 19. What is planning. | 2013 2015 |
| 20. What is positive motivation | 2015 |
| 21. How management is a social process. | 2015 |
| 22. What is Strategy | 2015 |
| 23. Explain clearly the meaning of management. Discuss its nature and scope. | 2015 |

Or

The trading results of Raja & Company for the two quarter are

The quarter ended	sales	Profit
June, 2014	25,000	5,000
September, 2014	37,500	10,000

Calculate:

Profit volume ratio

Fixed costs

2015

- | | | |
|--|------|------|
| 24. What are the theories of motivation | 2013 | 2014 |
| 25. What is leadership | 2013 | 2014 |
| 26. What are qualities of a good leader | | 2014 |
| 27. Describe the different theories of motivational | 2013 | 2014 |
| 28. Define Management | | 2013 |
| 29. Define motivation | | 2013 |
| 30. Write four function of Planning | | 2013 |
| 31. Planning is a bridge between the present and the future.it has been called the important management function.Explain | | 2013 |
| 32. Describe the special skills which a manager use for performing their task | | 2013 |

Unit II:

- | | |
|---|----------|
| 1. The following data are given of a company. | |
| Particular | Amount |
| Equity shares of Rs 10 each | 90,000 |
| 10% preference share of 10 each | 1,40,000 |
| Net profit before paying dividend to preference share | 50,000 |

Aryan College

Market price of equity share

50

Calculate:

- | | | |
|--|------|------|
| (a) Earning per share | | |
| (b) Price Earning ratio | | 2017 |
| 2. A company has a P/V ratio of 40%. By what percentage must sales be increased to offset. | | 2017 |
| 3. What is computer? | | 2016 |
| 4. What do you mean by TCP/IP | | 2016 |
| 5. What is FTP/UDP | | 2016 |
| 6. Differentiate between CRT,LCD,and LED | | 2016 |
| 7. What is data Processing? | | 2016 |
| 8. Differentiate between Dot Matrix printer and Printer. | | 2016 |
| 9. What are input and output device. | | 2016 |
| 10. What is computer memory | | 2016 |
| 11. Explain generation of computer | | 2016 |
| 12. State the main barriers of communication | | 2015 |
| 13. Short notes on the following: | | |
| OCR | | |
| VGA | | |
| Scanner | | |
| RAM | | |
| ROM | | |
| EGA | | |
| Mouse | | 2016 |
| 14. Define communication. | 2013 | 2015 |
| 15. State the main functions of management | | 2015 |
| 16. Define electronic media in communication | | 2013 |
| 17. What is the role of information technology in communication | | 2013 |

Unit III:

- | | | |
|--|--|------|
| 1. Define Stress, What are the symptoms and consequences of stress. | | 2017 |
| 2. Discuss the financial and non financial incentives of motivating employees. | | 2015 |
| 3. What is computer virus. | | 2016 |
| 4. Explain classification of computers based on types | | 2016 |
| 5. Describe the management thoughts. | | 2014 |
| 6. Define stress Management | | 2013 |

Unit IV:

- | | | |
|---|------|------|
| 1. What do you mean by perception? | | 2017 |
| 2. What are Values? | | 2017 |
| 3. What are the components in the conflict process model | | 2017 |
| 4. Define Organisation and discuss its importance | | 2015 |
| 5. Current ratio is 2:2:1 and the net working capital is Rs.36,000. Calculate the amount of current assets and current liabilities. | | 2015 |
| 6. What is perception | | 2014 |
| 7. What is conflict management | 2013 | 2014 |
| 8. Define organizational cultural conflicts | | 2014 |
| 9. What is power and politics | 2013 | 2014 |
| 10. What is inter personal conflicts? What are the general conflicts management techniques | | 2013 |

Unit V:

Aryan College

1. Differentiate between Book-Keeping and Accounting. 2017
2. Explain the going concern concept of accounting 2017
3. Define the terms Proportion, Rate and Percentage 2017
4. What is "Financial Indifference Point" 2017
5. What is the difference between fixed and flexible budgets 2017
6. From the following particular prepare the three column cash book of hanuma for the month ending 31st January,2014 2015

January 1 balance of acash	4000	
January 1 balance of bank(overdraft)	10000	
Januray 2 Received for cash sales	6000	
Jaunray 3 received a chq of 1500 from A bashu and allowed him discount	100	
January 5 M Ali settled his account of Rs 1800 after a discount of Rs 300 was allowed. He made his payment by cheque		
January 10 Paid creditor M yusuf Rs 1250 by cheque and received a discount of Rs 50		
January 17 Paid cheques into bank received earlier	3000	
January 18 Paid wages by cash	1100	
Januray 25 Drew cash for personal use	100	
7. Januray 30 Drew from bank for official use	400	2015
8. What do you mean by Flexible Budget? 2015
9. What is Ratio Analysis 2015
10. What is number system 2016
11. What is account 2015
12. When suspense account is open 2015
13. How drawings are shown in balance sheet 2015
14. What are Ledger Folio 2015
15. Write down the formula for calculating break even point 2014
16. Write down the formula for calculating current ratio 2014
17. What is triple column cash book 2014
18. Define margin of safety 2014
19. What do you mean by master budget 2014
20. What is final accounts 2013 2014

From the following data calculate:

 - 1) Break even point expressed in amount of sales in rupees
 - 2) Number of units that must be sold to earn a profit of rs 60,000 per year
 - 3) How many units must be sold to earn a net income of 10% on sales

Sales	Rs 20 per unit	
Variable cost	Rs 14 per unit	
Fixed cost	Rs 792000 per unit	2014

Peeyush ltd. Produces a standard product. The estimate costs are given below:

Raw material	10
Direct wages	8
Direct expenses	2
Variable overheads	3
	23

Semi variable overheads at 100% capacity level 10000 units are expected to be Rs 40000 and these overheads vary in steps of Rs 2000 for each change in output of 1000 units. Fixed overheads are estimated at Rs 50000. Selling price per unit is expected to be Rs.40

Prepare a flexible budget at 50%,70%, and 90% level of activity on marginal cost basis 2014
21. Define margin of safety 2013
22. Define gross profit ratio 2013
23. In the trial balance of a trader the debtors are Rs 80,000. Provision for bad and doubtful debts on debtors is at 5% and provision for discount on debtors is at 3%.Calculate the amount of provision for discount on debtors. 2013

Aryan College

24. In 2009 the position of shri shubham ltd was as follows:

Sales	1,20000
Variable overheads	96000
Gross profit	24000
Fixed overheads	16000
Net profit	8000

Find out:

- BEP in units and in Rs
- Margin of safety

2013